1. AERONAUTICAL FEES

I. Signatory Terminal User

Signatory is defined as having an annual lease in the Terminal that meets Airport established minimum standards and providing year-round service.

a. Business Operating Fee
   
   $1,500.00 annually, or any part thereof. Non-refundable.

b. Counter and Office Space
   
   $40.00 per ft² per year. Minimum of 250 ft².

c. Common Use Square Footage
   
   $10.00 per ft² per year.

   Note: 2019 Agreements Included an assessment for the Outdoor Boarding area. Under existing R&C, this space is 1,850ft² or $18,500 per each user if assessed annually. The Airport will assess this in a monthly fee of $1,541.67, with a 4-month minimum of $6,166.68. Additional operating months, based on published schedule, will be assessed at $1,541.67 per month or partial month of operation.

d. Amount in Lieu of Taxes
   
   Annual Assessment as Determined by the Town of Nantucket.

e. Fuel Discount
   
   Jet A: Retail less $0.95. AvGas: Retail less $0.50.

f. Bag Belt Makeup Fee
   
   *TBD

g. Ground Power Unit (GPU) Fee
   
   *TBD

*TBD through a Rates and Charges study and adopted via a future public hearing process.
h. **Boarding Ramp/Stair Use Fee**
   
   Waived for Signatory Airlines

i. **Landing Fee**
   
   Landing Fee Assessment = 68% * ((MGTOW/1,000) * $3.03 - $3.18)
   
   MGTOW: Maximum Gross Takeoff Weight (per certificate)

   *Existing Current Signatory Terminal User Landing Fees:*
     - Cessna 402: $14.85
     - Tecnam P2012: $16.28
     - King Air 300: $31.82

j. **Ramp Fee**
   
   Ramp fees are waived for Signatory Terminal Users.

k. **Remain Overnight (RON) Fee**
   
   Waived for Signatory Airlines.

l. **Penalty for Operating Without Agreement**
   
   Additional $1,000.00 per month, or any portion thereof.

m. **Other Fees**
   
   Signatory Terminal Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

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*TBD through a Rates and Charges study and adopted via a future public hearing process.*
II. Non-Signatory Terminal User

Non-Signatory Terminal Users (aka “seasonal service” or “seasonal users”) provide service at a frequency less than year-round.

a. **Business Operating Fee**

$1,500.00 annually, or any part thereof. Non-refundable.

b. **Counter and Office Space**

$40.00 per ft² per year. Minimum of 250 ft².

c. **Common Use Square Footage**

$10.00 per ft² per year.

Note: 2019 Agreements Included an assessment for the Outdoor Boarding area. Under existing R&C, this space is 1,850ft² or $18,500 per each user if assessed annually. The Airport will assess this in a monthly fee of $1,541.67, with a 4-month minimum of $6,166.68. Additional operating months, based on published schedule, will be assessed at $1,541.67 per month or partial month of operation.

d. **Amount in Lieu of Taxes**

Annual Assessment as Determined by the Town of Nantucket.

e. **Bag Belt Makeup Fee**

*TBD

f. **Ground Power Unit (GPU) Fee**

*TBD

g. **Boarding Ramp/Stair Use Fee**

$25 per scheduled aircraft turn

h. **Landing Fee Assessment**

\[
\text{Landing Fee Assessment} = \left( \frac{\text{MGTOW}}{1,000} \right) \times \$3.03 \quad \text{or} \quad \$3.18
\]

MGTOW: Maximum Gross Takeoff Weight (per certificate)

*TBD through a Rates and Charges study and adopted via a future public hearing process.
i. **Seasonal Ramp Access Fees**
Seasonal Ramp Access Fees are paid in advance based on published schedule.

**Up to 7 turns daily (based on scheduled peak day per month):**
Airport assigns *Preferential use position
$3,000.00 $3,150.00 per month of operation, paid in advance. May – September operations require a 4-month minimum payment.

**Daily scheduled turns of 8 to 14 (based on scheduled peak day per month):**
Airport assigns 2nd *Preferential use position
Subject to availability and assignment by Airport.
Based on schedule and operation restrictions.
$3,000.00 $3,150.00 per month of operation, paid in advance (no 4-month min).

Or:

Airport assigns operationally-restricted, *Common use or *Joint use access-
$200 $210.00 per aircraft turn, payable in advance.

**Daily Scheduled turns >15 (based on scheduled peak day per month):**
Negotiated with the airport on basis of operational availability.

*Preferential use. Position is assigned by Airport and not typically shared with other carriers. Position location is stable unless notified by Airport in advance.
*Joint use. Position is assigned by Airport and shared with one other carrier based on published schedule. Position location is stable unless otherwise notified.
*Common use. Position is assigned by airport and shared with other carriers. Position location is variable and subject to availability based on published schedule.

j. **Remain Overnight (RON) FEE**
RON Fees apply to overnighting aircraft present any part of 2300-0600. Prior Approval with Airport Operations is required.

<table>
<thead>
<tr>
<th>MGTOW (#)</th>
<th>FEE – Common/Joint Use</th>
<th>Fee - Preferential Use</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;6,000</td>
<td>$5.00</td>
<td>$2.50</td>
</tr>
<tr>
<td>6,001 – 10,499</td>
<td>$25.00 $26.00</td>
<td>$12.50 $13.00</td>
</tr>
<tr>
<td>10,500 – 24,999</td>
<td>$55.00 $57.00</td>
<td>$22.50 $29.00</td>
</tr>
<tr>
<td>25,000 – 49,999</td>
<td>$165.00 $174.00</td>
<td>$82.50 $87.00</td>
</tr>
<tr>
<td>50,000 – 99,999</td>
<td>$275.00 $296.00</td>
<td>$137.50 $148.00</td>
</tr>
<tr>
<td>&gt;100,000</td>
<td>$375.00 $413.00</td>
<td>$187.50 $207.00</td>
</tr>
</tbody>
</table>

MGTOW: Maximum Gross Takeoff Weight (per certificate)

*TBD through a Rates and Charges study and adopted via a future public hearing process.*
III. Penalty for Operating Without an Agreement

Additional $1,000.00 per month, or any portion thereof.

IV. Other Fees

Non-Signatory Terminal Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
V. Fixed Base Operator (FBO) Users – Scheduled Service

This category includes operators utilizing the FBO that provide “Scheduled Service” as defined under 14 CFR 110.2 utilizing aircraft with passenger seating capacity of 9 or fewer seats. Operators may be Part 135 Commuter or Part 135 On Demand. Current known operators of this service include Tradewinds, Tailwinds, Reliant, and Spectacular, with further determinations ongoing.

a. Business Operating Fee

$1,500.00 annually, or any part thereof. Non-refundable.

b. Penalty for Operating without an Agreement

$150.00 per aircraft turn.

c. Landing Fee

All aircraft <6,000 lbs MGTOW: $5.00 per landing

All other aircraft: Landing Fee Assessment = $33.00 + (($MGTOW-6,000)/1,000)*$3.03 $3.18

All Landing Fee weights are MGTOW as determined by Manufacturer. MGTOW: Maximum Gross Takeoff Weight (per certificate).

d. Ramp Fee

Ramp Fees are per Trip, for a Max 24 hr period.

<table>
<thead>
<tr>
<th>Category (MGTOW #)</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 - 6,000</td>
<td>$10.00</td>
</tr>
<tr>
<td>6,001 - 10,499</td>
<td>$50.00 - $52.00 (2.5%)</td>
</tr>
<tr>
<td>10,500 – 24,999</td>
<td>$110.00 - $113.00 (2.5%)</td>
</tr>
<tr>
<td>25,000 – 49,999</td>
<td>$330.00 - $347 (5%)</td>
</tr>
<tr>
<td>50,000 – 99,999</td>
<td>$550.00 - $592.00 (7.5%)</td>
</tr>
<tr>
<td>&gt;100,000</td>
<td>$750.00 - $825.00 (10%)</td>
</tr>
</tbody>
</table>

MGTOW: Maximum Gross Takeoff Weight (per certificate).

e. Other Fees

Fixed Base Operator (FBO) Users – Scheduled Service are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
VI. Fixed Base Operator (FBO) Users

This category includes transient Part 91 General Aviation operators and Part 135 On Demand operators not providing a “Scheduled Service” as defined by 14 CFR 110.2. Part 380 Charters require advanced coordination with Airport operations.

a. Landing Fee

All aircraft <6,000 lbs MGTOW: $5.00 per landing. The ramp Fee for aircraft <6,000 lbs is waived with the purchase of 10 gallons of fuel.

All other aircraft: Landing Fee Assessment = $33.00 + ((MGTOW - 6,000)/1,000)) *$3.03  $3.18

All Landing Fee weights are MGTOW as determined by Manufacturer. MGTOW: Maximum Gross Takeoff Weight (per certificate).

b. Ramp Fee

Ramp Fees are per Trip, for a Max 24 hr period.

<table>
<thead>
<tr>
<th>Category (MGTOW - lbs)</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 - 6,000</td>
<td>$10.00</td>
</tr>
<tr>
<td>6,001 - 10,499</td>
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<td>&gt;100,000</td>
<td>$750.00 $825.00</td>
</tr>
</tbody>
</table>

MGTOW: Maximum Gross Takeoff Weight (per certificate).

c. Fee Waiver

All landing and Ramp Fees are waived for Military/Government/Medical related (MedFlight, Angel Flight, etc.), Holidays for Heroes, and Flight School Operations.

Waiver must be pre-arranged with FBO.

d. Other Fees

FBO Users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
VII. Tie Down Holder/Hangar Tenant

a. Tie Down Fees

Annual Reserved Ramp: $1,500.00. Price is for aircraft weighing 6,000 lbs MGTOW or less. Additional charge of $100.00 per each $1,000.00 lbs or portion thereof.

Annual Reserved Grass: $900.00 (limit 6,000 lbs MGTOW).

MGTOW: Maximum Gross Takeoff Weight (per certificate)

Tie Down fees includes 1 vehicle Parking Permit. Tie Down holders are not assessed landing and ramp fees for their non-Commercial operations, GPU fee or Pre-heater Fee.

b. Hangar Rental

Hangars *2&4 (non-heated)
Jet and Multi engine turbo prop......................$150.00 Daily $1,500.00 Monthly
Single Turbo prop ≥ 6001# MTOW..............$90.00 Daily $900.00 Monthly
Multi Engine Piston...........................................$60.00 Daily $600.00 Monthly
Single Engine Piston & Single Engine turbo prop ≤6000# MTOW :...........$50.00 Daily $300.00 Monthly

Hangar 3 (heated)
Jet and Multi engine turbo prop......................$180.00 Daily $1,800.00 Monthly
Single Turbo prop ≥ 6001# MTOW..............$120.00 Daily $1,200.00 Monthly
Multi Engine Piston...........................................$80.00 Daily $800.00 Monthly
Single Engine Piston & Single Engine turbo prop ≤6000# MTOW:...........$60.00 Daily $400.00 Monthly

*Hangar 2 to become heated after which heated hangar rates would apply.

T-Hangars $400.00 Monthly

c. Other Fees

Tie Down and Hanger users are subject to other elected/required Aeronautical fees as listed under Heading VI – Use, Service and Administrative Fees, as well as other elected fees under Section 2. – NON AERONAUTICAL FEES.

d. Future Fee Waiver

CONCEPT: Tenant aircraft to receive a rent rebate in exchange for providing flight opportunities to children. Details TBD via official future policy for AirCom Approval.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
VIII. Use, Service and Administrative Fees

a. Ground Power Unit (GPU) Fee
   
   $15 per use/max 2 Hr. period

b. APU Overuse Fee
   
   *TBD

c. Boarding Ramp/Stair Fee
   
   $25 per turn

d. Gate Overstay Fee
   
   TBD Warning: First aircraft turn
   $50.00: 2nd turn.
   $100 3rd turn.
   $500 subsequent turns.

e. Bag Belt Makeup Fee
   
   *TBD

f. Deicing
   
   Market Rate per gallon (minimum of 10 gallons).
   $150.00 Call back fee (11pm to 7am)

g. Lavatory Service
   
   $100.00/use.

h. Pre-Heater/Electrical Outlet Supply
   
   $25.00/max 8 hr period, per use

i. Equipment Storage Fee
   
   Off season: $500.00 per month per piece.
   Abandoned equipment Disposal: $2,000.00 per piece.

   Off Season is defined as the period from 1 month after the expiration of an airline operating agreement to 1 month prior to the agreement start date.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
j. Derelict Aircraft Storage Fee

Months 1-6: $600.00 per month (Pro-rated for partial months)
Months 7-9: $100.00 per day
Months 10+ $150.00 per day

k. Freight/Mail

$0.05 per lb of gross weight (inbound only), + applicable Landing and ramp Fees.

Freight/Mail is based on MGTOW unless a carrier is a Signatory Terminal User.

l. Security – Fingerprinting

$50.00 per individual.

m. Security – SIDA Badge

$300.00 (Refundable Deposit).

n. Security – AOA escort

$300.00 for the first hour or any portion thereof.
$100.00 each additional hour (Max 4 hours).

o. Aeronautical Business Lease Application Fee

$1,000.00 per Lease.

p. Aeronautical Land Lease Rate

Minimum 50% Fair Market Value (FMV) in ft² per year, subject to Annual CPI with reviews as per agreement.

q. 3rd party aeronautical services

$1,500.00 Annually or any part thereof (non refundable)

r. Special Events Permit

Tenant-owned building: $1,000.00 for event.

Airport-owned building: $2,000.00 for event.

Plus reimbursement of associated airport expenses. Requires approved Airport Special Events Permit as well as any applicable Town Permits. Permits are limited to 4 events per calendar year.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
*TBD through a Rates and Charges study and adopted via a future public hearing process.

existing tenants in good standing with the Airport and at the discretion of the Airport Manager.
2. **NON_AERONATUCIAL FEES**

I. **Ground transportation**

a. **Rental Car Fees – On Airport**

Business Operating fee: $1,500.00 annually or any part thereof (non-refundable). 
Counter and office space: $45.00 per ft² per year. 
Common Use Space: $10.00 per ft² per year. 
Gross receipts: 10% Per month 
Customer Facility Charge: $4.00 per rental day/per vehicle 
Reserved parking: $200.00 Per assigned space annually 
Remote Parking $1,000.00 Annually

b. **Rental Car Fees – Off Airport**

Business Operating Fee: $1,500.00 Annually or any part thereof (non-refundable) 
Gross receipts: 10% per month

c. **Taxi/Livery/Charter/Courtesy Van**

$400.00 per vehicle annually

d. **Technology-enabled Provider (Uber, Lyft, etc)**

$3.25 per originating fare. 
Payable by Application provider monthly. Fare applicable pending legislative approval.

e. **Tour Bus Permit**

$300.00 per vehicle annually.

f. **Livery Ramp Access Permit Fee**

$1,500.00 Annual business fee (up to 5 permits) 
$300.00 per each additional permit (non-refundable)

Operator must provide plate # per each permit. Permit covers livery service above. Non-transferable.

g. **Ramp Access Escort Fee without Permit**

$10.00–$75.00 per vehicle, per escort assessed to aircraft operator.

*TBD through a Rates and Charges study and adopted via a future public hearing process.*
II. Vehicle Parking

a. **Front Section of Main Lot (closest to Terminal)**

   Per 24 Hour Period or any Portion Thereof:

   0-3 hrs  Free  
   3-8 hrs $12.00  
   >8 hrs $20.00  
   Weekly $120.00  
   Monthly $400.00

b. **Back Section of Main Lot (Farthest from Terminal)**

   Per 24 Hour Period or any Portion Thereof:

   0-3 hrs  Free  
   3-8 hrs $6.00  
   >8 hrs $10.00  
   Weekly $60.00  
   *Monthly $200.00  
   *6 Month $875.00  
   *Annual $1,500.00

   *Must Park in dedicated section.

c. **Airport Tenant Employees**

   *Monthly $10.00  
   *Annual $100.00  

   No Overnight parking: $50.00 per day fine in employee section only.

   *Must park in dedicated section.

d. **Violations**

   Front Section of Main Lot: $50.00 1st day  $20.00 each additional day  
   Back Section of Main Lot: $50.00 1st day  $20.00 each additional day  
   General Aviation Lot: $50.00 per day (authorized vehicles only – Permit required)  
   Hangars 1-4 Parking lot: $50.00 per day (Permit required)  
   Reserved car Rental Spaces/Assigned Lots: $50.00 per day (Medallion required)  
   $20.00 each additional day

   *TBD through a Rates and Charges study and adopted via a future public hearing process.
Advertising

e. Literature Rack – year round (May-April)

Locations: Terminal Air taxi Arrivals area/FBO

- Small Single rack – Under 8.5 x 11” $540.00 per location/per publication
- Medium single rack – under 9 x 12” $600.00 per location/per publication
- Large single rack - over 9 x 12” $660.00 per location/per publication
- Large Multi-rack – less than 2 x 4’ $1,800.00 per location

Partial years are not pro-rated.

f. Literature Rack – seasonal (May-October)

Location: Terminal Summer Arrivals

- Small Single rack – Under 8.5 x 11” $270.00 per publication
- Medium single rack – under 9 x 12” $300.00 per publication
- Large single rack - over 9 x 12” $330.00 per publication
- Large Multi-rack – less than 2 x 4’ $900.00

Partial years are not pro-rated.

g. Display Cases

Location: Terminal

- Air taxi arrivals/Departures 12 month: $3,600.00  6 month: $1,800.00
- Security Screening hallway 12 month: $2,400.00  6 month: $1,200.00

h. LCD Monitors

- Annual: $5,400.00  6 month: $3,900.00  3 Month: $2,700.00

i. Vehicle Wrap

- $7,200.00 annual (cost of wrap, or wrap removal not included)

j. FBO Landside Static Display

- Contract for 45+ days within a calendar year = $200 per day
- Contract for 25+ days within a calendar year = $300 per day
- Contract for 10+ days within a calendar year = $400 per day
- Product is not available for < 10 days.

k. Wi-fi Landing Page

- Annual: $5,400
- 6-Month: $3,900

*TBD through a Rates and Charges study and adopted via a future public hearing process.
III. Non-Aeronautical Use and Service Fees

a. Business Operating Fee

$1,500.00 annually or any portion thereof (non-refundable)

b. Lease Application Fee

$3,000.00 per lease

c. Retail space

Space varies.
Common use space: Negotiated.
Participation fee: Negotiated.

d. Land lease

Minimum Fair Market Value (FMV) ft² per year. Annual CPI with reviews as per agreement.

e. Amount in Lieu of Taxes

Annual assessment as determined by the town of Nantucket.

f. Special Events Permit

Tenant-owned building: $1,000.00 for non-tenant event.
Airport-owned building: $2,000.00 for non-tenant event.
$0-500.00 for tenant event (depending on event size).

Plus reimbursement of associated airport expenses. Requires approved Airport Special Events Permit as well as any applicable Town Permits. Permits are limited to existing tenants in good standing with the Airport and at the discretion of the Airport Manager.

g. Meeting Room

Seats 8-10 people. $300.00 per hour, with audio/visual additional $75.00 per hour.
Tenant Discount: 16 hours free with 50% discount thereafter.

h. Artwork Concession Fee

15% of sale price.

*TBD through a Rates and Charges study and adopted via a future public hearing process.
i. **Catering**

   25% of total invoice.

j. **Security – Fingerprinting**

   $50.00 per individual.

k. **Security – SIDA Badge**

   $300.00 (Refundable Deposit).

l. **Security – AOA escort**

   $300.00 for the first hour or any portion thereof.
   $100.00 each additional hour (Max 4 hours).

*TBD through a Rates and Charges study and adopted via a future public hearing process.*