

Minimum Cr
Evalutor name: _____
Responder
Certificate of Non-Collusion
Tax Compliance Certificate
Addenda Acknowledgement #1
Insurance
Business Plan
Proof of Experience (Min. 5 yrs on ACK or 10 yrs in busy seasonal beach environment)
Proof of Financial Stability
References
Meet all Minimum Criteria
Notes/Comments on Minimim Requirements:
Comparative Criteria
Responder
1. Plan of Services (Business Plan)

Jetties Concession Lease RFP

HA – Proposer’s response is superior and excels at addressing the Lease Agreement Terms (Exhibit A) and displays the resources, and specifically states the ability, to meet the requirements of a seasonal beach restaurant, bar, retail shop, bathhouse and event venue with a focus on the island community from the third weekend in May through Columbus Day with potentially limited hours in May, June, September and October.

A – Proposer’s response is satisfactory and meets the Lease Agreement Terms (Exhibit A) and displays the resources, and specifically states the ability, to meet the requirements of a seasonal beach restaurant, bar, retail shop, bathhouse and event venue with a focus on the island community from the third weekend in May through Columbus Day with potentially limited hours in May, June, September and October.

NA - Proposer’s response does not fully meet the criterion or leaves a question or issue about ability to address Lease Agreement Terms (Exhibit A) and does not display the resources, or specifically states the ability, to meet the requirements of a seasonal beach restaurant, bar, retail shop, bathhouse and event venue with a focus on the island community from the third weekend in May through Columbus Day with potentially limited hours in May, June, September and October.

U – Proposal does not address the criterion

Required: Write your reasoning for your rating for each proposer:

2. Quality Control

HA – Proposal clearly demonstrates superior quality control and superior availability of resources, staff and relevant experience to perform the Lease Agreement Terms (Exhibit A) requested.

A - Proposal demonstrates satisfactory quality control and satisfactory availability of resources, staff and relevant experience to perform the Lease Agreement Terms (Exhibit A) requested.

NA - The staffing plan is vague and does not address scheduling and enforcement. It is unclear how the Proposer will ensure parking is generating the anticipated revenue.

U - Proposal does not address the criterion

Required: Write your reasoning for your rating for each proposer:

Responder

3. Experience working with Concessions, Municipal Concessions, or on Nantucket Island specifically:

HA – Proposer clearly demonstrates superior community-focused concessions, retail shop, bathhouse and event venue experience on Nantucket or a similar busy seasonal beach environment as Nantucket for more than five (5) years.

A – Proposer demonstrates satisfactory community-focused concessions, retail shop, bathhouse and event venue experience on Nantucket or a similar busy seasonal beach environment as Nantucket for more than three (3) year but less than five (5) years.

NA - Proposer does not demonstrate adequate community-focused concessions, retail shop, bathhouse and event venue experience or has worked on Nantucket or a similar busy seasonal beach environment as Nantucket for less than three (3) years or leaves questions about it.

U – Proposal does not address the criterion

Required: Write your reasoning for your rating for each proposer:

4. References

HA – Proposer provides more than five (5) relevant professional or community references that clearly identifies superior service quality, community commitment and general customer satisfaction.

A – Proposer provides more than three (3) but less than five (5) relevant professional or community references that satisfactorily address service quality, community commitment and general customer satisfaction.

NA - Proposer provides less than three (3) relevant professional or community references that address service quality, community commitment and general customer satisfaction or leave questions.

U - Proposal does not address the criterion

Required: Write your reasoning for your rating for each proposer:

Responder

Overall Ranking

Comments on Rankings

Criteria			Date: _____
Swim at Jetties LLC	Sandbar ACK LLC	Hither Creek d/b/a Millies "The Harpoon"	
<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes	No
<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes	No
<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes	No
<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes No	<input checked="" type="radio"/> Yes	No
Yes No	Yes No	Yes	No
Yes No	Yes No	Yes	No
Yes No	Yes No	Yes	No
Yes No	Yes No	Yes	No
Yes No	Yes No	Yes	No
Swim at Jetties LLC	Sandbar ACK LLC	Hither Creek d/b/a Millies "The Harpoon"	

Jetties Concession Lease RFP

Swim at Jetties LLC	Sandbar ACK LLC	Hither Creek d/b/a Millies "The Harpoon"

Jetties Concession Lease RFP

Swim at Jetties LLC	Sandbar ACK LLC	Hither Creek d/b/a Millies "The Harpoon"

Jetties Concession Lease RFP

Swim at Jetties LLC	Sandbar ACK LLC	Hither Creek d/b/a Millies "The Harpoon"